



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA# 005 3811-10**

**EFFECTIVE BEGIN DATE:** 04-01-2010  
**EXPIRATION DATE:** 03-31-2011  
**PAGE:** 1 of 4

**VENDOR:**

**MIDLAND RADIO CORP**  
**5900 Parretta Dr**

**Kansas City, MO 64120**  
**USA**

**VENDOR CONTACT:**

Susan L. Ballew

**PHONE:** 816-241-8500 **EXT:** 234

**EMAIL:** sballew@midlandradio.com

**FOB** FOB Dest, Freight Prepaid

**ISSUER:**

DAVID KAILI

**PHONE:** 515-281-4774

**EMAIL:** Dave.Kaili@iowa.gov

**Contract For:** RADIO COMMUNICATION EQUIPMENT

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for service/goods contracts are posted at:  
[http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Attachments 2-4 are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 2: Contractor's Response to Competitive Bidding RFB0410005032 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)  
Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB0410005032.  
Attachment 4: Special Terms (exclusions/changes) (if any)

**FOB DESTINATION**

Payment Terms 2% N15 N30

QUESTIONS SHOULD BE DIRECTED TO JIM DRISCOLL AT 714-827-7600. FAX IS 714-827-8100. EMAIL IS [j.driscoll@vxstdusa.com](mailto:j.driscoll@vxstdusa.com)

**RENEWAL OPTIONS**

**FROM** 04-01-2011 **TO** 03-31-2012

**FROM** 04-01-2012 **TO** 03-31-2013

**FROM** 04-01-2013 **TO** 03-31-2014

**AUTHORIZED DEPARTMENT**

**ALL**  
**SUB** Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA# 005 3811-10**

EFFECTIVE BEGIN DATE: 04-01-2010  
EXPIRATION DATE: 03-31-2011  
PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		7257460  RADIOS, MOBILE RADIOS, MOBILE  PROVIDE DISCOUNT AVAILABLE (% OFF CURRENT CATALOG) FOR UNITS PURCHASED:  1 TO 49 UNITS: 32%  50 TO 99 UNITS: 34%  100 PLUS UNITS: 36%	\$0.000000 \$0.000000
2	0.00000		7257461  RADIOS, TWO-WAY, PORTABLE PACKAGE RADIOS, TWO-WAY, PORTABLE PACKAGE PROVIDE DISCOUNT AVAILABLE (% OFF CURRENT CATALOG) FOR UNITS PURCHASED:  1 TO 49 UNITS: 32%  50 TO 99 UNITS: 34%  100 PLUS UNITS: 36%	\$0.000000 \$0.000000
3	0.00000		7257465  REPEATERS, MOBILE, UHF REPEATERS, MOBILE, UHF PROVIDE DISCOUNT AVAILABLE (% OFF CURRENT CATALOG) FOR UNITS PURCHASED:  1 TO 49 UNITS: 25%  50 TO 99 UNITS: 27%  100 PLUS UNITS: 29%	\$0.000000 \$0.000000
4	0.00000		72582  Two-Way Radio Supplies, Parts, and Accessories Two-Way Radio Supplies, Parts, and Accessories  MISCELLANEOUS EQUIPMENT DISCOUNTS FOR ANTENNAS, BAGS, ETC:  % OFF CURRENT CATALOG 25%	\$0.000000 \$0.000000
5	0.00000		725  "RADIO COMMUNICATION TELEPHONE AND TELECOMMUNICATION EQUI "RADIO COMMUNICATION TELEPHONE AND TELECOMMUNICATION EQUI  ANY INSTALLATION, TRAINING OR SERVICE TO BE PROVIDED.  \$1500.00 PER DAY PLUS \$50.00 PER PERSON FOR MATERIALS(ONSITE) \$750.00 PER DAY AT MIDLAND FACILITY PLUS \$50.00 FOR MATERIALS PER PERSON	\$0.000000 \$0.000000



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 04-01-2010  
 EXPIRATION DATE: 03-31-2011  
 PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
6	0.00000	725		\$0.000000
				\$0.000000
			"RADIO COMMUNICATION TELEPHONE AND TELECOMMUNICATION EQUI	
			"RADIO COMMUNICATION TELEPHONE AND TELECOMMUNICATION EQUI	
			NO QUOTE	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**EFFECTIVE BEGIN DATE:** 04-01-2010  
**EXPIRATION DATE:** 03-31-2011  
**PAGE:** 4 of 4

**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)